

***Things***



***You Must Know***

***To Become A***

***Multi-millionaire***

***Find The  
Right  
Vehicle***

***“If You Ever Intend To Make  
Real Money...***

***You Must First Put Yourself  
In A Position To Do So!”***

***~Ron LeGrand***

**Do Your  
Homework**

***Put It In  
Gear And Give It  
Some Gas***

**Stay Focused On**

**Revenue, Not**

**Cost Control**



***“Take Care Of Today’s Cash  
Flow Needs First, Before You  
Start Worrying About Building  
An Empire.”***

***~Ron LeGrand***

***Find Good People***

***And Build A Business***

***Around Them***



***Take Care  
Of People  
Who Take  
Care Of You***

***Pay Peanuts...***



***...And You Get...***



***Monkeys!***

**Don't Listen To  
The Morons**

**Listen To**

**More Ron**

***Duffi:***

***The  
Participants  
Of Any  
Gathering Of  
More Than  
One Dufus!***

***Take***  
***Constant***  
***And***  
***Decisive***  
***Action***

***Everything  
Will Not Go  
Your Way  
Stay In  
The Game***

## ***Here's What You Should Do Until You Find Someone Else Who Can Do It For You***

- 1. Crank up the buying machine and keep it working on autopilot as much as possible.***
- 2. Prescreen all leads instantly and buy the survivors.***
- 3. Sell or lease the properties as fast as humanly possible.***
- 4. Put cash into assets and turn them back into cash as fast as possible, inside and outside your Roth IRA.***
- 5. Find ways to expand your wealth and your expectations and stay in the game.***





***“Embrace And Applaud  
Failure! It’s A  
Requirement Of Wealth.”***

***~Ron LeGrand***



***“Good Business Is When  
You Make More Money  
Than Your Mistakes Cost.”***

***~Ron LeGrand***

***Stress is the gap between  
the demands placed  
on us and our ability  
to meet those demands.***



***“There’s A Big  
Difference Between  
Playing Not To Lose  
And...***

***Playing To Win.”***

***~Ron LeGrand***

**Set Your Goals Higher  
Than You Expect To  
Achieve**

**Put A Stake**

**In The Heart Of The**

***Fear Monster***

*Do The Thing You*

**FEAR**

*And The Death Of Fear  
Is Certain*

***Never***  
***Stop***  
***Learning***



*To*

**Earn More**

*You Must*

**Learn More!**



***Become A  
Transaction  
Engineer***

***The Cost Of Education  
Is Cheap Compared  
To The Price Of  
Ignorance***

***What Will Yours Cost?***

***Don't Waste Time  
Feeling Sorry for  
Yourself!***

***No One Else Does***

**Avoid Wasting Energy  
On Things you Can't  
Control.**

**Focus On The Things  
You Can**

# **Stop Worrying about Pleasing Others!**

**If You're Pleased with  
Yourself, Others Will  
Be Pleased With You!**

**You Can't Be  
Lonely If You Like  
The One You're  
With**

**Some People Find  
Fault As If  
There's a Reward  
For It.**



**Do You Complain  
About the Sex  
and Violence on  
Your DVD Player?**

Develop An Alligator  
Skin. Grow Up  
Stop Whining

**Nobody Cares**

**Forget the Past!**

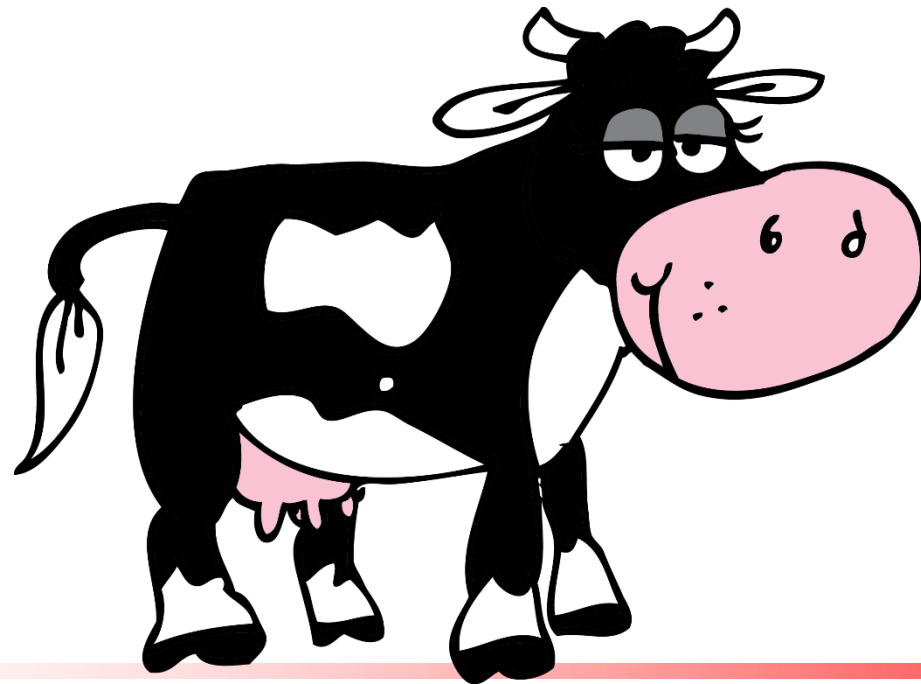
**It's Over!**

**Learn From It!**

**Use It To Make A**

**Better Future!**

# Quick Crying Over Split Milk and Go Milk Another Cow



**No One Ever Quit  
Their Way to the  
Top!**

**Look Hard To Find A  
Reason to Escape**

**You Face No Problem In  
Business That Hasn't Been  
Already Solved By Your  
Predecessors**

**Many Times Before It Became  
Your Problem!**

**Divest Yourself of  
All**

**Golden Turds!**

**It takes one thing to prosper in  
this market or any other:**

**Cash  
Flow**





# Two Ways to Increase Cash Flow:

**Lower Outgo**

**Increase Income**

**The Best Way To**

**Predict Your Future**

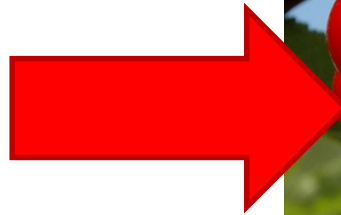


***Is To  
Create It!***

# Get More Selective.

## Pick Only

# Low Hanging Fruit



**The End**

**Thanks  
For coming!**