

Ron,

I wanted to send you a note of thanks and let you know I got my first check.

After a career in corporate sales leadership I decided to leave the tech company I was working for and put my energy into a business that would give me more personal freedom, the opportunity to win deals (my passion), and to build a significant income stream. Last fall, I attended your Rehabbing Ron's Way seminar with my son Blair. It's been great watching him build his business with your training and the mentoring of the Wolff Couple. I thought - what fun would it be to work alongside each other in this business. In March, I attended your Quick Start School in Raleigh and I began working the 30 Day Quick Start Plan the following Monday.

Within a week after Quick Start school, I purchased a 3BR, 2BA ugly house at a court house foreclosure auction for cash with an exit strategy to rehab and retail the house. I closed on the property on 3/26 and worked out a "cash for keys" deal with the current owner/occupant. In the meantime, I generated some interest in the property from two buyers who wanted to look at the property before I began the rehab.

I took possession on 4/18, showed the house on 4/19 and had a signed cash purchase contract within a couple hours. I did absolutely nothing to the house. We closed on 4/24 and I picked up my first check. What a great feeling to get a win so quickly. I realize they all won't be that easy. Here are the deal numbers:

Sale Price: \$114,000 (\$400 cash down)  
Purchase Price: \$86,716 (including cash for keys)  
Net Proceeds: \$27,284

So now I plan to hit my 2018 goal of doing an average of two deals this size per month. I am a Gold Club member using Eagle VA Services, along with PatLive. I just sent out my first 1,000 yellow letters. I have Craig's List and Classified Ads running, so I am keeping Pat's phone lines busy. Bandit signs are up, my web site and Facebook pages are also in place. I have built my "deal team" including an attorney, home inspector, contractors, and insurance agent.

I will be attending your Mastering the Phone and Structuring your Empire training in a few weeks. I can't thank you enough for the great training and all the resources you have provided for me to succeed.

See you soon,

Todd Halver

SnapHomeDeals.com

P.S. I made my first Private Money loan from my Roth IRA a few weeks ago on a second mortgage earning 15% for 6 months. I also reproduced your Private Money recording on CDs and have started finding private lenders so I won't have to use my cash on ugly houses going forward.

