

See What Some Of Our Students Have Said About Our VA Service

I cannot find enough excellent words to say about Charlie! He is without a doubt the most exceptional VA that I could ever imagine! He is an absolutely perfect fit for me – and we get along famously. I am so thrilled to be working with him in my real estate investing endeavors.

He is a jewel – a treasure beyond compare. It was worth have a disappointing experience with Eagle VA, then “quitting” – all to end up with such as Charlie!

Charlie is the epitome of all that Ron LeGrand and Global Publishing stand for. I am extremely proud to have Charlie on my team. Go, Team Brown and Yost!

Thank you from the bottom of my heart for assigning Charlie to me! And Jeremy...thank you for introducing Charlie to Eagle VA. He is an unbelievable asset.

Thanks again for everything,
Cathy Yost
Cumming, GA

Crystal,

The leads you sent are FANTASTIC! Very well done! Thanks for the great work. It is nice to get some Yeses on the sheets. (It is not under your control but take credit for it anyway.) :-)

Regards,
Charles Adams
Sterling, VA

I'd like to leave a commendation for Jennifer from Eagle VA. I am finding her to have the southern charm and graciousness I am learning to anticipate when I come to that area of the country. She also has a very fun telephone demeanor.

It is obvious from her call logs that she is working very hard for my benefit, and she has a very fast response time to emails and phone calls from me. Additionally, she has provided some great insight into my decision to change the counties that I am working in. If all goes well, I anticipate upgrading my VA membership, and would like her to handle it.

I trust that I will have a long, mutually beneficial relationship with Eagle VA because of Jennifer.

Stan Shellum
Sunnyvale, CA

Hi Ron,

This is a testimonial to the VA services you provide. I have been an Elite member with your VA service for a little over 7 weeks now. I am very pleased with my dedicated assistant, Jenn Southall as well as her supervisor Tammy. They both put in every effort possible to keep me happy and they are very understanding, knowledgeable and caring professionals, trying hard to make this new service work. All of the FSBOs I talk to who have been sent to me by Jenn have compliments about her personality, great attitude and professionalism, and I can't agree more. Jenn and I have good communication and she will do what it takes to accommodate my requests. Tammy is also very eager to help resolve problems and goes above and beyond to help the business grow.

With this being said, I am now getting a lot more lead sheets in the last month than I had been getting prior, but not nearly what I had expected. I do know that Jenn is working hard to get them and I appreciate her efforts but, with the numbers being what they are, I don't know how much longer I can keep the Elite service going. After 7 weeks of service I have 23 leads, 10 of which are no's, 3 didn't understand the lease purchaser program and want cash only, 1 guy changed his mind, (after making a verbal commitment and me driving 40 miles to visit his house), before signing the contract, 3 are very unreasonable with price and terms, I have 3 hopefuls that I have to follow up with later this month and 4 I haven't been in contact with as of this writing. Hopefully some of these will turn into deals and I will be able to remain a happy client and have Jenn doing other duties for me. I was previously using another service where the results I was getting were far less than I am getting here, so I don't know if I am expecting too much or not. Your staff seem to me to be working extremely hard to correct any issues they previously experienced but I do know and am aware they can't produce what they can't find and is not available in the areas I am in. I think a phone number local to my area would make a huge difference as I know a lot of the calls Jenn is making 3 times and are not getting answered. I hope this will help in moving forward with this service as I know you are going through growing pains and I am also and I do see the extreme changes that have been made and look forward as this VA service continues to grow.

Thank you,
Leo