

PRIVATE LENDER KNOWN CONTACT SCRIPT

Hi _____, this is _____ and Ron LeGrand asked me to call a few friends and acquaintances to screen them for interest in what he is doing to take advantage of all the foreclosure deals right now. If you answer yes to my next question, it's likely you would have interest and if the answer is no, it's likely you won't.

Do you have about 60 seconds now?

Okay, do you have an IRA or any other investment capital not getting you a high rate of return safely?

No! Okay, then it's likely what Ron's doing won't be of interest to you but we'd sure appreciate a referral or two who you think I should call. (get name, phone, permission to use their name)

Yes! Okay, then I'd like to set up a call with Ron and let him explain what he's doing. Okay?
(set call)